

July 10, 2023

Kaplan Financial Education



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#### This Week We Look At:

S corporation loses on research credit claim and gets hit with penalties - risks of a credit study

Exempt organization status denied for organization formed to raise funds for one person's medical bills

Discussion of tax research hierarchy in this short week



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#### S Corporation Denied Research Credit, Penalties Applied



Photo by Photoholgic on Unsplash

- Mark Betz et al. v. Commissioner, TC Memo 2023-84, July 6, 2023
  - Issue involves the research credit under IRC §41
  - Designs and supplies air pollution control systems
  - Had a research credit study undertaken by outside consultant
  - Corporation's CPA used consultant's draft Form 6765, Credit for Increasing Research Activities, to prepare return claiming credit

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### S Corporation Denied Research Credit, Penalties Applied



Photo by Photoholgic on Unsplash

- Mark Betz et al. v. Commissioner, TC Memo 2023-84, July 6, 2023
  - · Some key problems
    - Could not show products they produced were pilot models
    - Did not keep time records on employees, but rather estimated time spent on research
    - For some projects, did not retain ownership of intellectual property

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# S Corporation Denied Research Credit, Penalties Applied



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- Mark Betz et al. v. Commissioner, TC Memo 2023-84, July 6, 2023
  - · Pilot model problem
    - Defined by regulations as "any representation or model of a product that is produced to evaluate and resolve uncertainty concerning the product."
    - Regulation does provide these could be sold to customers but must show evaluation and resolution of uncertainty was why it was produced

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- Mark Betz et al. v. Commissioner, TC Memo 2023-84, July 6, 2023
  - · Pilot model problem
    - Did not test the "model" to see if uncertainty was resolved until all plans had been finalized (so more like standard quality control testing)
    - Simple customization is not sufficient to qualify for the credit - must resolve true uncertainty

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### S Corporation Denied Research Credit, Penalties Applied



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- Mark Betz et al. v. Commissioner, TC Memo 2023-84, July 6, 2023
  - Employee records problem
    - Attempted to use a Cohan estimate of time
    - Before allowed to use Cohan, must show employee actually performed qualified research services (which they did not)
    - Court does not have to "take on faith" the claim employees did research-Little Sandy Coal Co. v. Commissioner, 62 F.4th 289, (7th Cir. 2023)

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#### S Corporation Denied Research Credit, Penalties Applied



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- Mark Betz et al. v. Commissioner, TC Memo 2023-84, July 6, 2023
  - · Subcontractor retained rights
    - · Funded research exclusion problem
      - Payment depends on success of the project *or*
      - Contactor retains substantial rights in the research
    - Tax Court found some (but not all) projects violated second rule

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#### S Corporation Denied Research Credit, Penalties Applied



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- Mark Betz et al. v. Commissioner, TC Memo 2023-84, July 6, 2023
  - With all credits disallowed turned to penalties (under either negligence or substantial underpayment)
  - Court found liable for a 20% accuracy penalty regardless of which test is used
  - Taxpayer could not qualify for the reasonable cause exception under IRC \$6664(c)(1)

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### S Corporation Denied Research Credit, Penalties Applied



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- Mark Betz et al. v. Commissioner, TC Memo 2023-84, July 6, 2023
  - First problem taxpayer simply asked court to look at "overall record" to justify substantial reliance
    - Was nothing more than an assertion they qualified
    - Court refused to search to build arguments for the taxpayer

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#### S Corporation Denied Research Credit, Penalties Applied



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- Mark Betz et al. v. Commissioner, TC Memo 2023-84, July 6, 2023
  - Second problem reliance could not have been proved
    - Admitted they did not seek or rely upon advice from CPA who prepared the return
    - Court in a footnote dismisses entire the thought that reliance on the consultant's work could have been reasonable

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#### S Corporation Denied Research Credit, Penalties Applied



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- Mark Betz et al. v. Commissioner, TC Memo 2023-84, July 6, 2023
  - · Key problems
    - Lack of records would have been fatal in and of itself in this case - but consultant went ahead and tried to build estimates
    - The fact that a pilot model could be the eventual product delivered to a customer doesn't mean that such a product always qualifies (just means doing so won't disqualify one that meets the requirements)

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#### S Corporation Denied Research Credit, Penalties Applied



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- Mark Betz et al. v. Commissioner, TC Memo 2023-84, July 6, 2023
  - · Key problems
    - Contracts with some subcontractors had clauses that meant the research wasn't the taxpayers (they had no rights to use the results of the research, just deliver a product)
    - Failed to get truly independent opinions from a party without a vested interest in stating they qualified for the credit

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### S Corporation Denied Research Credit, Penalties Applied



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- Mark Betz et al. v. Commissioner, TC Memo 2023-84, July 6, 2023
  - Likely to see similar issues raised for any such credit studies (such as ERC studies)

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# No Exempt Status for Organization Devoted to Raising Funds for One Person's Medical Expenses



Photo by Julia Zyablova on Unsplash

- LTR 202327019, July 7, 2023
  - Raising money to pay medical bills of a single cancer patient
  - The secretary/treasurer of the organization has the same last name as the patient
  - Section 1.501(c)(3)-1(d)(1)(ii) requires that the entity must service public rather than private interests

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https://www.taxnotes.com/research/federal/irs-private-rulings/letter-rulings-%26-technical-advice/organization-serving-private-interests-is-denied-tax-exempt-status/7gy9b

# No Exempt Status for Organization Devoted to Raising Funds for One Person's Medical Expenses



Photo by Julia Zyablova on Unsplash

• LTR 202327019, July 7, 2023

- Rev. Rul. 67-367 blocked qualification for an entity formed to grant scholarships to pre-selected, named individuals
- Wendy L. Parker Rehabilitation Foundation, Inc. v. Commissioner, T.C. Memo. 1986-348 had facts very similar to this situation (but only 30% would go to a family coma victim) - still denied \$501(c)(3) status
- Found organization failed as it had a substantial non-exempt purpose

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https://www.taxnotes.com/research/federal/irs-private-rulings/letter-rulings-%26-technical-advice/organization-serving-private-interests-is-denied-tax-exempt-status/7gy9b

# No Exempt Status for Organization Devoted to Raising Funds for One Person's Medical Expenses



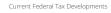
Photo by Julia Zyablova on Unsplash

- LTR 202327019, July 7, 2023
  - Same reasoning applies when clients want to claim a deduction for amounts given to GoFundMe
  - Note that a 501(c)(3) organization could give support to an individual (though always watch for private inurement)

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https://www.taxnotes.com/research/federal/irs-private-rulings/letter-rulings-%26-technical-advice/organization-serving-private-interests-is-denied-tax-exempt-status/7gv9b



#### **Tax Research Hierarchy**

- Not all sources cited in tax services, CPE courses, this weekly update, etc. are created equal
- Context of where we are in the tax process matters as well
- Top of the hill US Constitution (but is rarely an issue)
- Internal Revenue Code/Tax Treaties normally top authority (if law is unambiguous, then it is the answer unless SCOTUS has told you that you are reading it wrong  $\stackrel{\square}{=}$  ).
- Regulations Courts will not often throw out a regulation, so be aware that being contrary to a regulation is a very aggressive position in most cases and would pretty much require litigation if challenged (and requires disclosure)

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#### **Tax Research Hierarchy**

- Items in the IRB Revenue Rulings, Revenue Procedures, Announcements, Notices, etc. - generally IRS will be stuck with them, Courts more likely to question but you still need support for your contrary position (not enough to say the IRS position is only based on a notice)
- PLRs, TAMs, CCAs, etc. technically not binding on anyone, but IRS is less likely to take contrary position and they often can stand on their own as a legal analysis (so, again, need your own backed up position)

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#### **Tax Research Hierarchy**

- Court cases a key normal problem is proper application of the concept of differentiation (why do your facts mean this decision does or doesn't apply in your situation)
- US Supreme Court cases are the gold standard
- Circuit Court of Appeals which would hear your client's case if it gets there will control absent SCOTUS overruling
- Tax Court
  - · Reported full Tax Court decisions will control with the same facts
  - Memorandum decisions not precedent but still likely to be followed if facts same

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#### **Tax Research Hierarchy**

- Tax Court
  - Summary Opinions less useful since they can't be appealed, but still may provide a useful analysis. However, rarely cited by Courts
  - Desk Opinions truly just useful for an analysis but of little/no use
- US Court of Federal Claims national court don't see a lot of cases go this route, but is the one alternative to your Circuit
- US District Court general purpose courts, tax decisions can be very "hit or miss" on how much they can be relied upon
- In all cases must check to be sure your authority has not been overruled (see a Citator for case law)

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